

FINANCIAL HIGHLIGHTS FY2019

Audited Financial Statements are available by contacting Kathleen Donahue, Controller, at kdonahue@bso.org.

ASSETS \$ 19,984 \$ 22,154 Cash and cash equivalents 18,126 24,859 Pledges and other receivables, net 18,126 24,859 Prepaid expenses and other assets 3,079 3,927 Investments 455,898 471,546 Assets of split-interest agreements 11,00 11,594 Property and equipment 83,450 76,481 TOTAL ASSETS 591,637 66,078 Advance ticket sales and other receipts 9.70 3,932 Advance ticket sales and other receipts 9.70 3,932 Liability for pension and related benefits 65,078 36,872 Notes payable 10,000 10,000 Total liabilities 97,231 71,048 NET ASSETS With donor restrictions 432,095 443,074 With donor restrictions 432,095 443,074 With donor restrictions 432,095 443,074 Total inabilities AND NET ASSETS 591,637 610,493 DECENTING REVENUES 291,698 201,898 <t< th=""><th>SUMMARY OF FINANCIAL POSITION (in thousands)</th><th>2019</th><th>2018</th></t<>	SUMMARY OF FINANCIAL POSITION (in thousands)	2019	2018
Pledges and other receivables, net 18,126 24,859 Prepaid expenses and other assets 3,079 3,927 Investments 455,898 471,546 Assets of split-interest agreements 11,100 11,590 Property and equipment 591,637 610,493 TOTAL ASSETS 591,637 610,493 BABLITIES AND NET ASSETS 12,450 14,856 Advance ticket sales and accrued expenses 12,450 9,703 9,320 Isbility for pension and related benefits 65,078 36,872 Notes payable 65,078 36,872 Notes payable and accrued expenses 65,078 36,872 Isbility for pension and related benefits 65,078 36,872 Notes payable 10,000 10,000 Total liabilities 97,231 70,048 NET ASSETS 492,495 436,072 With donor restrictions 62,311 96,371 With donor restrictions 494,406 539,445 TOTAL LIABILITIES AND NET ASSETS 291,632 48,074 Cho	ASSETS		
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With donor restrictions 432,095 443,074 Total net assets 494,406 539,445 TOTAL LIABILITIES AND NET ASSETS 591,637 610,493 SUMMARY OF STATEMENT OF ACTIVITIES & CHANGES IN NET ASSETS (in thousands) 2019 2018 OPERATING REVENUES Concerts and tours \$38,856 \$9,122 Education and other 8,764 8,976 Total operating revenues 44,620 48,098 OPERATING EXPENSES 93,068 86,716 Program services 93,068 86,716 Management and general 12,326 13,797 Total operating expenses 105,334 100,533 Deficiences from operations (57,774) (52,415) SUPPORT 4,021 4,218 Annual and program designated contributions 21,517 47,256 Fundraising events and projects (net) 23,415 23,112 Endowment allocation 23,415 23,112 Net support 41,433 66,697 Retirement plan-related (charges) credits (28,6	NET ASSETS		
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TOTAL LIABILITIES AND NET ASSETS 591,637 610,493 SUMMARY OF STATEMENT OF ACTIVITIES & CHANGES IN NET ASSETS (in thousands) 2019 2018 OPERATING REVENUES Concerts and tours \$ 38,856 \$ 39,122 Education and other 8,764 8,976 Total operating revenues 47,620 48,098 OPERATING EXPENSES 93,068 86,716 Management and general 12,326 13,797 Total operating expenses 105,394 100,513 Deficiences from operations (57,774) (52,415) SUPPORT Annual and program designated contributions 21,517 47,256 Fundraising events and projects (net) 4,021 4,218 Endowment allocation 23,415 23,112 Fundraising and sponsorship expenses (7,520) (7,889) Net support 41,433 66,697 Retirement plan-related (charges) credits (28,698) 14,582 CHANGES IN NET ASSETS (10,979) (1,222)		432,095	443,074
SUMMARY OF STATEMENT OF ACTIVITIES & CHANGES IN NET ASSETS (in thousands) 2019 2018 OPERATING REVENUES Concerts and tours \$ 38,856 \$ 39,122 Education and other 8,764 8,976 Total operating revenues 47,620 48,098 OPERATING EXPENSES 93,068 86,716 Program services 93,068 86,716 Management and general 12,326 13,797 Total operating expenses 105,394 100,513 Deficiences from operations (57,774) (52,415) SUPPORT 4nnual and program designated contributions 21,517 47,256 Fundraising events and projects (net) 4,021 4,218 Endowment allocation 23,415 23,112 Fundraising and sponsorship expenses (7,520) (7,889) Net support 41,433 66,697 Retirement plan-related (charges) credits (28,698) 14,582 CHANGES IN NET ASSETS (Decrease) increase in net assets without donor restrictions (34,060) 30,086 Decrease in net assets with donor r	Total net assets	494,406	539,445
OPERATING REVENUES Concerts and tours \$ 38,856 \$ 39,122 Education and other 8,764 8,976 Total operating revenues 47,620 48,098 OPERATING EXPENSES 93,068 86,716 Management and general 12,326 13,797 Total operating expenses 105,394 100,513 Deficiences from operations (57,774) (52,415) SUPPORT 4,021 4,218 Endowment allocation 23,415 23,112 Fundraising events and projects (net) 4,021 4,218 Endowment allocation 23,415 23,112 Fundraising and sponsorship expenses (7,520) (7,889) Net support 41,433 66,697 Retirement plan-related (charges) credits (28,698) 14,582 CHANGES IN NET ASSETS (Decrease) increase in net assets with donor restrictions (34,060) 30,086 Decrease in net assets with donor restrictions (10,979) (1,222)	TOTAL LIABILITIES AND NET ASSETS	591,637	610,493
Concerts and tours \$ 38,856 \$ 39,122 Education and other 8,764 8,976 Total operating revenues 47,620 48,098 OPERATING EXPENSES Program services 93,068 86,716 Management and general 12,326 13,797 Total operating expenses 105,394 100,513 Deficiences from operations (57,774) (52,415) SUPPORT 4,021 4,256 Fundraising events and projects (net) 4,021 4,218 Endowment allocation 23,415 23,112 Fundraising and sponsorship expenses (7,520) (7,889) Net support 41,433 66,697 Retirement plan-related (charges) credits (28,698) 14,582 CHANGES IN NET ASSETS (Decrease) increase in net assets without donor restrictions (34,060) 30,086 Decrease in net assets with donor restrictions (10,979) (1,222)	SHMMARY OF STATEMENT OF ACTIVITIES & CHANGES IN NET ASSETS (in thousands)	2010	2018
Education and other 8,764 8,976 Total operating revenues 47,620 48,098 OPERATING EXPENSES Program services 93,068 86,716 Management and general 12,326 13,797 Total operating expenses 105,394 100,513 Deficiences from operations (57,774) (52,415) SUPPORT 4,021 4,256 Fundraising events and projects (net) 4,021 4,218 Endowment allocation 23,415 23,112 Fundraising and sponsorship expenses (7,520) (7,889) Net support 41,433 66,697 Retirement plan-related (charges) credits (28,698) 14,582 CHANGES IN NET ASSETS (Decrease) increase in net assets without donor restrictions (34,060) 30,086 Decrease in net assets with donor restrictions (10,979) (1,222)	Solition of Activities and Control of the Control o	2019	2010
Total operating revenues 47,620 48,098 OPERATING EXPENSES Program services 93,068 86,716 Management and general 12,326 13,797 Total operating expenses 105,394 100,513 Deficiences from operations (57,774) (52,415) SUPPORT 4,021 4,215 Annual and program designated contributions 21,517 47,256 Fundraising events and projects (net) 4,021 4,218 Endowment allocation 23,415 23,112 Fundraising and sponsorship expenses (7,520) (7,889) Net support 41,433 66,697 Retirement plan-related (charges) credits (28,698) 14,582 CHANGES IN NET ASSETS (Decrease) increase in net assets without donor restrictions (34,060) 30,086 Decrease in net assets with donor restrictions (10,979) (1,222)		2019	2010
OPERATING EXPENSES Program services 93,068 86,716 Management and general 12,326 13,797 Total operating expenses 105,394 100,513 Deficiences from operations (57,774) (52,415) SUPPORT 21,517 47,256 Fundraising events and projects (net) 4,021 4,218 Endowment allocation 23,415 23,112 Fundraising and sponsorship expenses (7,520) (7,889) Net support 41,433 66,697 Retirement plan-related (charges) credits (28,698) 14,582 CHANGES IN NET ASSETS (Decrease) increase in net assets without donor restrictions (34,060) 30,086 Decrease in net assets with donor restrictions (10,979) (1,222)	OPERATING REVENUES Concerts and tours	\$ 38,856	\$ 39,122
Program services 93,068 86,716 Management and general 12,326 13,797 Total operating expenses 105,394 100,513 Deficiences from operations (57,774) (52,415) SUPPORT 30,707 47,256 Fundraising events and projects (net) 4,021 4,218 Endowment allocation 23,415 23,112 Fundraising and sponsorship expenses (7,520) (7,889) Net support 41,433 66,697 Retirement plan-related (charges) credits (28,698) 14,582 CHANGES IN NET ASSETS (Decrease) increase in net assets without donor restrictions (34,060) 30,086 Decrease in net assets with donor restrictions (10,979) (1,222)	OPERATING REVENUES Concerts and tours Education and other	\$ 38,856 8,764	\$ 39,122 8,976
Management and general 12,326 13,797 Total operating expenses 105,394 100,513 Deficiences from operations (57,774) (52,415) SUPPORT 30,707 47,256 Fundraising events and projects (net) 4,021 4,218 Endowment allocation 23,415 23,112 Fundraising and sponsorship expenses (7,520) (7,889) Net support 41,433 66,697 Retirement plan-related (charges) credits (28,698) 14,582 CHANGES IN NET ASSETS (34,060) 30,086 Decrease in net assets with donor restrictions (34,060) 30,086 Decrease in net assets with donor restrictions (10,979) (1,222)	OPERATING REVENUES Concerts and tours Education and other	\$ 38,856 8,764	\$ 39,122 8,976
Total operating expenses 105,394 100,513 Deficiences from operations (57,774) (52,415) SUPPORT 30,200 30,200 30,200 Annual and program designated contributions 21,517 47,256 47,256 40,211 4,218 4,021 4,218 4,218 23,112 23,112 5,200 (7,889) 7,5200 (7,889) 7,5200 (7,889) 7,520 7,889 7,889 7,889 7,889 7,889 7,889 7,889 7,889 7,889 7,889 7,889 8,899 7,889 7,889 7,889 8,899 7,889 8,899 7,889 8,899 7,889 8,899 7,889 8,899 7,889 8,899 9,899 9,899 9,899	OPERATING REVENUES Concerts and tours Education and other Total operating revenues	\$ 38,856 8,764	\$ 39,122 8,976
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SUPPORT Annual and program designated contributions Fundraising events and projects (net) Endowment allocation Fundraising and sponsorship expenses Net support Retirement plan-related (charges) credits CHANGES IN NET ASSETS (Decrease) increase in net assets without donor restrictions Decrease in net assets with donor restrictions CHANGES IN NET ASSETS (10,979) (1,222)	OPERATING REVENUES Concerts and tours Education and other Total operating revenues OPERATING EXPENSES Program services Management and general	\$ 38,856 8,764 47,620 93,068 12,326	\$ 39,122 8,976 48,098 86,716 13,797
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Fundraising events and projects (net) Endowment allocation Eundraising and sponsorship expenses Fundraising and sponsorship expenses Net support Retirement plan-related (charges) credits CHANGES IN NET ASSETS (Decrease) increase in net assets without donor restrictions Decrease in net assets with donor restrictions 14,021 23,112 27,128 28,698 27,520 28,698 28,698 29,086 28,698 20,086 20,0	OPERATING REVENUES Concerts and tours Education and other Total operating revenues OPERATING EXPENSES Program services Management and general Total operating expenses	\$ 38,856 8,764 47,620 93,068 12,326 105,394	\$ 39,122 8,976 48,098 86,716 13,797 100,513
Endowment allocation23,41523,112Fundraising and sponsorship expenses(7,520)(7,889)Net support41,43366,697Retirement plan-related (charges) credits(28,698)14,582CHANGES IN NET ASSETS(Decrease) increase in net assets without donor restrictions(34,060)30,086Decrease in net assets with donor restrictions(10,979)(1,222)	OPERATING REVENUES Concerts and tours Education and other Total operating revenues OPERATING EXPENSES Program services Management and general Total operating expenses Deficiences from operations SUPPORT	\$ 38,856 8,764 47,620 93,068 12,326 105,394 (57,774)	\$ 39,122 8,976 48,098 86,716 13,797 100,513 (52,415)
Fundraising and sponsorship expenses (7,520) (7,889) Net support 41,433 66,697 Retirement plan-related (charges) credits (28,698) 14,582 CHANGES IN NET ASSETS (Decrease) increase in net assets without donor restrictions (34,060) 30,086 Decrease in net assets with donor restrictions (10,979) (1,222)	OPERATING REVENUES Concerts and tours Education and other Total operating revenues OPERATING EXPENSES Program services Management and general Total operating expenses Deficiences from operations SUPPORT Annual and program designated contributions	\$ 38,856 8,764 47,620 93,068 12,326 105,394 (57,774)	\$ 39,122 8,976 48,098 86,716 13,797 100,513 (52,415)
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Retirement plan-related (charges) credits (28,698) 14,582 CHANGES IN NET ASSETS (Decrease) increase in net assets without donor restrictions (34,060) 30,086 Decrease in net assets with donor restrictions (10,979) (1,222)	OPERATING REVENUES Concerts and tours Education and other Total operating revenues OPERATING EXPENSES Program services Management and general Total operating expenses Deficiences from operations SUPPORT Annual and program designated contributions Fundraising events and projects (net) Endowment allocation	\$ 38,856 8,764 47,620 93,068 12,326 105,394 (57,774) 21,517 4,021 23,415	\$ 39,122 8,976 48,098 86,716 13,797 100,513 (52,415) 47,256 4,218 23,112
CHANGES IN NET ASSETS (Decrease) increase in net assets without donor restrictions Decrease in net assets with donor restrictions (34,060) 30,086 (10,979) (1,222)	OPERATING REVENUES Concerts and tours Education and other Total operating revenues OPERATING EXPENSES Program services Management and general Total operating expenses Deficiences from operations SUPPORT Annual and program designated contributions Fundraising events and projects (net) Endowment allocation Fundraising and sponsorship expenses	\$ 38,856 8,764 47,620 93,068 12,326 105,394 (57,774) 21,517 4,021 23,415 (7,520)	\$ 39,122 8,976 48,098 86,716 13,797 100,513 (52,415) 47,256 4,218 23,112 (7,889)
(Decrease) increase in net assets without donor restrictions(34,060)30,086Decrease in net assets with donor restrictions(10,979)(1,222)	OPERATING REVENUES Concerts and tours Education and other Total operating revenues OPERATING EXPENSES Program services Management and general Total operating expenses Deficiences from operations SUPPORT Annual and program designated contributions Fundraising events and projects (net) Endowment allocation Fundraising and sponsorship expenses Net support	\$ 38,856 8,764 47,620 93,068 12,326 105,394 (57,774) 21,517 4,021 23,415 (7,520) 41,433	\$ 39,122 8,976 48,098 86,716 13,797 100,513 (52,415) 47,256 4,218 23,112 (7,889) 66,697
Decrease in net assets with donor restrictions (10,979) (1,222)	OPERATING REVENUES Concerts and tours Education and other Total operating revenues OPERATING EXPENSES Program services Management and general Total operating expenses Deficiences from operations SUPPORT Annual and program designated contributions Fundraising events and projects (net) Endowment allocation Fundraising and sponsorship expenses Net support Retirement plan-related (charges) credits	\$ 38,856 8,764 47,620 93,068 12,326 105,394 (57,774) 21,517 4,021 23,415 (7,520) 41,433	\$ 39,122 8,976 48,098 86,716 13,797 100,513 (52,415) 47,256 4,218 23,112 (7,889) 66,697
	OPERATING REVENUES Concerts and tours Education and other Total operating revenues OPERATING EXPENSES Program services Management and general Total operating expenses Deficiences from operations SUPPORT Annual and program designated contributions Fundraising events and projects (net) Endowment allocation Fundraising and sponsorship expenses Net support Retirement plan-related (charges) credits CHANGES IN NET ASSETS	\$ 38,856 8,764 47,620 93,068 12,326 105,394 (57,774) 21,517 4,021 23,415 (7,520) 41,433 (28,698)	\$ 39,122 8,976 48,098 86,716 13,797 100,513 (52,415) 47,256 4,218 23,112 (7,889) 66,697 14,582
	OPERATING REVENUES Concerts and tours Education and other Total operating revenues OPERATING EXPENSES Program services Management and general Total operating expenses Deficiences from operations SUPPORT Annual and program designated contributions Fundraising events and projects (net) Endowment allocation Fundraising and sponsorship expenses Net support Retirement plan-related (charges) credits CHANGES IN NET ASSETS (Decrease) increase in net assets without donor restrictions	\$ 38,856 8,764 47,620 93,068 12,326 105,394 (57,774) 21,517 4,021 23,415 (7,520) 41,433 (28,698) (34,060)	\$ 39,122 8,976 48,098 86,716 13,797 100,513 (52,415) 47,256 4,218 23,112 (7,889) 66,697 14,582 30,086

ATTENDANCE 2018–2019 SEASON		
BSO CONCERTS	CONCERTS	ATTENDANCE
BSO Winter Season (a)	102	213,790
Boston Pops (b)	100	202,270
Tanglewood (c)	169	208,350
Youth and Family Concerts and Open Rehearsals	17	28,010
Esplanade and Community Concerts	17	502,150
	405	1,154,570
BSO-PRODUCED CONCERTS		
Chamber Players (d)	13	7,500
Seiji Ozawa Hall Recital Series	14	21,600
Popular Artists/Radio Shows	14	102,480
Tanglewood Music Center	26	11,710
	67	143,290
TOTAL	472	1,297,860

⁽a) includes subscription, Carnegie, and European Tour concerts

⁽b) includes Spring and Holiday Pops at Symphony Hall, tours and runout concerts

⁽c) includes Tanglewood Learning Institute concerts

⁽d) includes Chamber Players concerts in Boston at Jordan Hall and on tour